



Interstate Distributor Co. Announces President

We are pleased to announce that effective February 27, 2012, Marc Rogers will join Interstate Distributor Co. (IDC) as President and CEO. Marc joins IDC from his most recent position as Senior Vice President of the van truckload division of Schneider National in Green Bay, WI. He had accountability for over \$1 billion in revenue providing truckload services with more than 7,000 drivers, 800 office associates, and 18 operating centers across North America.

Marc began his transportation career at Knight Transportation in Phoenix, AZ, in 1998. He worked in a number of roles during his tenure at Knight including safety, marketing, sales, and director of customer service. After leading Knight's largest and most profitable division based in California, Marc joined Schneider in 2007 as Vice President of regional services. At Schneider, Marc transformed its transportation business from a strictly long-haul provider to a provider of regional services across the country, driving improved results in safety, service, and overall profitability.

"I'm extremely excited to join IDC and the Saltchuk family of businesses", stated Rogers. "Our emphasis at Interstate will be to focus our energy and effort on safety first, service always, and delivering operationally excellent results that build a profitable brand for our associates, customers, and shareholders."

Marc and his wife, Allyson, will make their home in the Tacoma area with their five children.

After conducting an extensive search, we are thrilled to have Marc Rogers join our senior management team, and we are confident that Interstate will continue to grow and prosper under his leadership.

Tim Engle
Interstate Chairman