

For: Interstate Distributor Co.
Contact: Cathy Canonica,
Vice President of Operations
253-538-4260; ccanonica@intd.com

INTERSTATE DISTRIBUTOR CO LAUNCHES \$2500 TRUCK ADD BONUS

Tacoma, WA – August 1, 2011 – Interstate Distributor Co. (IDC) announces a \$2500 per Truck Add Bonus for Independent Carriers that add power units during the month of August to their Power Only Program. The Truck Add Bonus is paid in full within 90 days. The bonus is available to both new and current carriers that add additional equipment.

Independent Carriers that want to strengthen the consistency of their freight have a clear choice. Interstate's Power Only program is providing two industry leading rate packages:

- **Power:** 80% of the Gross Revenue + 100% of the Customer Paid Fuel Surcharge + an average \$1.05 RPM guarantee on all miles + a \$2,500 per Truck Add Bonus during the month of August.
- **Quick Pay:** 77% of the Gross Revenue + 100% of the Customer Paid Fuel Surcharge paid in 72 hours + an average \$1.02 RPM guarantee on all miles + a \$2,500 per Truck Add Bonus during the month of August.

About the POWER ONLY program

Interstate Distributor Co. has partnered with Independent Carriers since 1994. The Power Only program, launched in March of 2011, benefits Independent Carriers by hauling consistent customer freight (no Broker Boards) sold by Interstate's national sales team to Fortune 500 Customers while sharing a percentage of gross revenue and 100% of the customer paid fuel surcharge. The Power Only program is ideal for Owner Operators with their own authority and Independent Carrier Fleets of any size looking for a more consistent revenue stream for their business.

About Interstate Distributor Co

Headquartered in Tacoma, WA, Interstate Distributor Co. is a leading provider of transportation services including local, regional, and transcontinental coverage, specialized and refrigerated equipment, dedicated fleets, intermodal and logistics management services. With terminal and yard facilities located in all major markets throughout the United States, Western Canada and the Mexican border, IDC has grown to establish a national presence in the transportation industry. Established in 1933, IDC currently has more than 2,500 employees and is one of the largest truckload carriers in the United States. On May 17, 2011, Saltchuk Resources, Inc. a Seattle, WA based, company acquired Interstate Distributor Co. Saltchuk Resources is the parent company for twenty independent operating companies focused primarily in the transportation industry. Saltchuk focuses on providing exceptional performance and safety results within operating cultures where employees are proud and would want their family members to work.

For more information visit
www.intd.com,
www.saltchuk.com