



March 31, 2011

Dear IDC Community:

We are pleased to announce that Interstate Distributor Co.(IDC) has agreed to be acquired by Saltchuk Resources, Inc., a Seattle-based family of companies with significant operations in the transportation industry. We invite you to learn more about Saltchuk at [www.saltchuk.com](http://www.saltchuk.com).

Both Saltchuk and IDC are Northwest-based, family-owned, privately-held companies that specialize in moving cargo. We believe that Saltchuk provides an ideal home for our people, our customers and our brand. Their expertise and capital resources mean that the IDC name will achieve an even higher profile in the over-the-road transportation landscape in years to come. Saltchuk's commitment to valuing employees and their professionalism, safety, integrity and exceptional performance also means that IDC's employees will have a bright future.

As part of this process, Saltchuk is making cash available to IDC to immediately build capacity and pursue new business. Upon closing, additional cash will be made available to buy new tractors, bring back contract carriers and further strengthen cash flow and liquidity. We do not anticipate any changes in the daily operations of IDC.

Like all transactions of this nature, there is a significant amount of work to be done between now and closing. Both IDC and Saltchuk are committed to moving through this process as expeditiously as possible. We do not intend to make further disclosure regarding our progress until we get closer to the completion of the transaction. However, we couldn't hold back our excitement and wanted to share this great news.

Thanks to the IDC team for your contributions and dedication. You can look forward to opportunities for growth and success in our new beginning as one of the Saltchuk family of companies. Please join us in celebrating the revitalization of the spirit of IDC.

Respectfully,

George, Jim, Jo, Lee and Renee  
and the McLean Family